

Line Card

Procurement Simplified

			
			
			
			
			
			
			

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Whistler Technology plc serves our customers as a single source partner for intelligent supply chain management providing help and expertise at every stage from the initial design of our customer's products to volume production and customer despatch of finished goods.

Whistler is a market leading independent stocking distributor of electronic components helping our customers to make significant cost savings across their procurement range. This is achieved by utilising our expertise in sourcing to force down cost on your standard MRP items or by helping manage issues caused by component obsolescence and lead time issues or by adding value to your supply chain by offering a number of procurement options such as Kanban/ EDI or Full kitting services.

From sourcing product required at pre-production stage all the way through to kitting product for full production volumes Whistler deliver product on time at cost levels that have been proven to beat those of franchise distribution. As Whistler is not tied to purchasing from set manufacturers or imposing regional pricing levels we are able to utilise our offices within Eastern Europe, Asia and the UK to take advantage of local pricing and stock positions. This enables us to offer our customers the best supply solutions from throughout the major manufacturing regions of the world.

In a marketplace blighted by issues with counterfeit and substandard products Whistler has proved to be a market leader in protecting it's customers by implementing our 12 stage component compliance criteria. All product and vendors must conform to these stringent criteria prior to shipment of product to Whistler; these stages include independent physical and visual verification, independent functional testing and X-Ray/De-Capping of product. One received at our UK headquarters the product is passed through our 3 stage inspection process using high powered microscopes and chemicals solutions to check authenticity of the devices. Only when product has passed through all these stages do we produce our Certificate of Conformities and despatch items to our customers.

In essence by approving and using Whistler abilities our customers are able to increase their vendor base by over 3000 suppliers whilst at the same time having none of the issues associated with this. A single point of contact that understands your business and requirements is appointed to your account, a single invoice can be sent to cover all goods delivered within a calendar month and credit terms extended to customers to help your cash flow.

As well as the above services Whistler understand that issues such as over forecasting, downsizing and end of life situations can result in our customers being caught with excess inventory. This ties up cash and generates cost through the storage and handling of the materials. Using our expertise in the marketplace Whistler is able to quickly assess the market value of your inventory and using one of four options offered we are able to dispose of this on your behalf whilst at the same time realising as much value as possible for your inventory.

WHISTLER.
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